### it takes a team

## **PROFITABILITY - SUCCESS**

## **BUSINESS GROWTH - LONGEVITY**



Astute business leaders know they cannot realize their biggest goals on their own.

They instinctively understand that the challenges facing businesses today are rarely onedimensional. They know to be truly successful they must assemble a team of expert advisors who understand all aspects of growing a business; a team that can work together, seamlessly, to help the business achieve its goals.

Our three-fold approach assures that our intervention brings about a better, more sustainable result than could be obtained utilizing any other approach... and in less time!

#### As business diagnosticians

We quickly and efficiently identify the primary points of constraint troubling an organization.

#### As consultants and coaches

# Enter The Growth Team a results-oriented coaching and consulting force

Working with privately-held and family-owned businesses, our multi-disciplinary team members—representing over 100 years of successful experience—are as comfortable finding solutions to keep troubled businesses from imploding as they are at propelling them toward controlled growth and decisive accomplishments.

To learn more, please visit www.TheGrowthTeam.org

We work with leadership teams to deal with a wide range of issues. Here are some of the challenges we help our clients tackle:

- Professionalizing the business
- Clarifying and implementing an authentic business culture
- Developing procedures, processes, systems, and workflow maps
- Creating high-performance leadership teams
- · Planning financial strategies
- Improving cash-flow management
- · Setting and balancing short term and long term business goals
- Developing marketing strategies
- Creating a more effective sales process

As advisors, mentors and educators

We aim to impart to our clients the necessary mindset and skill sets that will enable them to carry the business forward, harmoniously and profitably, long after our job is done.